



**Full name :** Sophie SENPAU ROCA

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**Department :** Languages

**Tel :** 0683354243

**Area of teaching :** Spanish

**Date of birth :** 08 03 1964

**Date of 1st appointment at ISC Paris :** 1995

**Nationality 1 :** French

**Participating or supporting :** Participating

**Nationality 2 :** Spanish

**Qualification :**

**Education** (degree type, discipline, institution, country, year awarded)

ESCP, 1987

DEUG (L2) Psychology, 2015

**Certification and other professional training** (name of certificate, year awarded)

**Teaching experience at ISC Paris** (class title + program\* + year taught –please tick)

Class title	B*	PGE	MBA	Ex. Ed	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
Spanish	X	X							X	X
Spanish		X			X	X	X	X	X	X
Marketing	X						X	X		
Creative writing		X			X	X	X	X		
Communication and Transactional Analysis		X			X	X	X			
Branding marketing		X			X	X				

\*Programme ISC: B= Bachelor, PGE=Programme Grande Ecole, Ex. Ed = Executive education

**Teaching experience other than ISC Paris** (class title + institution + level taught\*)

Class title and Institution	B*	M	D	Ex. Ed	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016

\*Level: B=Bachelor, M=Master, D=Doctorate, Ex. Ed = Executive Education

**Professional and academic career** (date beginning and end, job title, company, city, country)

**1995-2016** Professor and head of the Spanish Department at ISC Paris Business School. Management of a team of 3-10 teachers, recruitment, supervising staff and students, coaching of students, Erasmus teaching mobility (Belgium and Spain).

**1995-2009** Professor of Marketing in Spanish at IPAG (Institut de Préparation à l'Administration et à la gestion).

**1995-2010** Trainer in communication, negotiation, oral expression, time management, stress management, marketing et international business in institutions (Négosup (CCIP), Chambre de Commerce de Versailles, Institut National des Télécommunications, etc.).

**2002-2004** Spanish conversation classes (Konversando, Paris IX<sup>ème</sup>.)

**2002-2004** Theatre teacher « Aux Arts etc. », Paris XI<sup>ème</sup>.

**1998-2002** Professor in Communication and selling techniques at IFI (Institut de Formation Internationale- Rouen).

**1995-2000** Trainer in Spanish in vocational education (Group ESCP).

**1994-1995** Professor in Marketing at ISMV (Institut Supérieur de Marketing Vente).

**1990-1994** Professor in Business Spanish at INSEEC (Institut des Hautes Etudes Economiques et Commerciales).

**1990-1992** Head of the BTS International Business and teacher in International Business and Marketing at ESARC (Ecole Supérieure d'Action et de Recherche Commerciale).

**1987-1990** Professor in Marketing and International Business (BTS Commerce International et Action Commerciale) at ESIG (Ecole Supérieure d'Informatique et de Gestion)

**1987-1989** Teaching French for foreigners with theatre at « L'Atelier des Langues », Non-profit making organization

**Competitive research or professional awards received**

**Intellectual contributions over the past 5 years** (order by type as indicated below with the author(s) name(s), year (or forthcoming), title, name of the journal/editor/conference etc., place...)

Peer reviewed journals

Research monograph

Academic/professional meeting proceedings

Textbooks

500 expressions courantes en Espagnol, C'est dans la poche , Ellipses (september 2016)

Dime Ed. Ellipses, 2014

Cien trucos. Ed. Ellipses, 2013

Réviser son espagnol en s'amusant, Ed. Ellipses, 2012

L'Espagnol des Affaires, Ed. Ellipses, 2011

Cartas, Ed. Ellipses, 2008

Cases

Other teaching materials

Other

For example: article in a professional journal or magazine, book chapter, media coverage in your area of teaching...etc...

**Other activities at ISC Paris** (for the current academic year – tick those which apply)

Academic or professional consulting for students	X
Carry out research under the ISC Paris name or in collaboration with ISC Paris faculty	
Attend teaching, research and department meetings	X
Contribute to curriculum revision (on the program committee or program revision committee)	
On Assurance of Learning (AOL) committee	
Participate in student recruitment (competitive exam orals, education fairs, open days...)	X
Active on professional project panels	
Active on thesis panels	
Supervise and/or evaluate internship reports and/or thesis	X
Other (please specify) Head of Spanish Department (programs, exams, recruitment, meetings, organisation, aid to the teachers (ex. using moodle, interview to students when they want to make an academic mobility...)	X
Elaboration of scripts (IENA), IENA marking papers (200/year)	X
Active on educational Innovation Committee	X
Contribute to the elaboration of pre departure evaluation form	X

**Languages in which you can teach (tick those which apply):**

French	English	German	Spanish	Other (specify)
X			X	

**Date of CV : 26 11 2016**